

## **Capability Statement**

### Data Management Specialists

Automated Resource Management Associates (ARMA) Inc. is a trusted, woman-owned small business (WOSB), certified through the Women's Business Enterprise National Council (WBENC) and is SBA HUBZone certified. We offer significant background and experience in providing research, technical assistance, and data management services to Federal, State and private clients, with a commitment to applying best industry standards and solutions that are driven by technology and informed by scientific evidence. Our data analysis and data management competences expand beyond systems and programmatic analytics as is evidenced by our 30 years of experience in delivering value-added enterprise-wide solutions to our clients. With a knowledgeable and experienced team of experts in research, technology, and data management, ARMA brings strategic solutions for navigating key decisions in important subject areas, together with an understanding of the nuances of service and product implementation in various business contexts.

Our commitment to high quality service and deliverables serves as a guide to our data management solutions and plans, and we offer clients knowledge and techniques, including innovative, time-tested approaches for processing voluminous and disorganized data (big data) into meaningful, actionable strategies that advance decision-making. ARMA's competencies and reliability in supplying subject matter experts (SMEs) with significant expertise in data management, IT, and research has made us an instrumental source for hiring and supplying high caliber personnel to help organizations maximize productivity and surpass expectations in next-generation programming.

### Past Performance

- U.S. Air Force Research Laboratory
- U.S. Department of Treasury
- Department of Maryland State Police
- U.S. Department of Transportation
- Verizon Enterprise





HUBZone Certification Date: 01/08/2019 HUBZone Certification Number: 61213

### **STATUS**

- Small Business
- Women-Owned
- HUBZone Certified
- 8(a) Program Graduate 2003
- Information Technology (IT) and Management Consulting Firm

### SOLUTIONS

- Administrative Support
- Program Management
- Facilities Management
- Government IT Support
- Data Management Plans
- Effective Mobilization and Coordination

### QUALIFICATION

- Significant Contracting Experience
- 30-Years of Supports to Federal, State, and Local Governments
- Diverse and Experienced Personnel

### CERTIFICATIONS

- WMATA
- Maryland CATS+
- ISO 9001:2008 QMS Compliant
- Virginia SWAM Certified
- SBA 8(m) WOSB/EDWOSB
- MBE Certified Maryland MDOT
- MBE Certified Capital Reg.MSDC

### AFFILIATIONS

- MD Small Business Reserve (SBR)
- Baltimore Women President's
   Organization
- Capital Region Minority Supplier Development Council
- National Women Business
   Owners Corporation

### REQUISITES

- TIN: 521705140
- SAM: Active
- DUNS: 625104419
- CAGE: OULP6

# 1 u + i

BDR Solutions, LLC supports U.S. Federal Civilian and Defense agencies in successfully achieving their mission and goals by providing best-value, professional services.

BDR's service offerings include Program Management, Advisory and Assistance Services, Agile Software Development, and Systems Integration support services. Our service and solution delivery starts with understanding each client's end-state, and then seamlessly integrating within each Agency's organization to improve and enhance business and technical operations and deployments. BDR is certified as a Service-Disabled Veteran-Owned Small Business (SDVOSB), Historically Underutilized Business Zone (HUBZone), and Minority-Owned Small Disadvantaged Business (SDB).

### **Core Competencies**

- Program Management
- Advisory & Assistance Services (A&AS)
- Agile Software Development
- Systems Integration
- Data & Business Analytics
- SDLC Support
- Health IT Modernization
- Cyber Security
- Supply Chain Management
- Training

### **Government Clients**

Department of Veterans Affairs (VA) Defense Health Agency (DHA) Defense Intelligence Agency (DIA)

### Contact Us: 8403 Colesville RD, Suite 1100, Silver Spring MD, 20910 Ph: 240-638-2781 | Fax: 240-638-2701 Email: bdr@bdrsolutionsllc.com

### **Company Information**

- DUNS: 080197433
- CAGE: 7L2H8

### **Socio-Economic Designations**

- CVE Verified, Service-Disabled /eteran-Owned Small Business (SDVOSB)
- Certified Historically Underutilized Business Zone (HÜBZone) Small **Business**
- Small Disadvantaged Business (SDB)

### **NAICS** Codes

541611, 541511, 541512, 541513, 541519, 541612, 541614, 541618, 561110, 561990, 518210, 493110

### **Prime Contract Vehicles**

• VA VECTOR Service Group 2 (VA119A17D0161)

### Other Contract Vehicles (Subcontractor)

- VA T4NG
- GSA STARS II CIO-SP3 SB
- CMS SPARC DIA ESITA II
  - DHS Eagle II
- Navy SeaPort-eGSA VETS2







### **Department of Veterans Affairs (VA)**

### James A. Lovell Federal Health Care Center (JALFHCC) Guest Internet Access (GIA)

- Planned, surveyed, deployed, and manage a turnkey wireless guest internet access solution at JALFHCC.
- Developed the guest internet landing page, monitor performance, and manage web content filtering.

### Laboratory Systems Re-engineering Project (LSRP) Product Support

- Upgraded VA's Huntington, West Virginia, 'Alpha Site's' laboratory system from VistA Applications to Cerner Millennium PathNet Laboratory Information Management System (LIMS).
- Provided implementation, disaster recovery support, technical support, system security, network connectivity, application support requirements, testing, O&M, code review and fixes, licensing, and transition support.

## Enterprise Program Management Office (EPMO) Benefits Appeals and Memorial Program Management Office and Technical Management Support Services (BAM PMO)

- Provide program and project management support for various VA OI&T projects within the BAM Portfolio.
- Provide administrative support, meeting support, capital planning and investment, communications, technical writing, configuration management, onboarding, requirements elaboration, functional analysis, implementation management, release management, schedule support, strategic analysis, engineering and technical support.

### **Community Care Reimbursement System (CCRS) Development**

• Provide project management, requirements analysis, design, development, COTS integration, testing release support, warranty, and documentation for requirements supporting the CCRS program.

### **Enterprise Reporting and Analytical Support (ERAS)**

- Support VHA's critical Care in the Community / Revenue Operations (CC/RO), which manages Veteran
  registration, eligibility, determination, enrollment, medical information management and a broad range of revenue
  and recovery activities specific to billing and collections.
- Provide operations and maintenance for CC/RO Reporting Systems and Data Warehouse to support performance metrics monitoring and reporting.

### **Employee Education System (EES)**

- Design and implement a custom dashboard for VHA's Employee Education System (EES).
- Identify, transform, and cleanse data from disparate legacy sources into a central repository increasing overall system performance.

### Veterans Benefits Administration (VBA) File Bank Extraction

• Perform file bank extraction services in support of file room reduction/closure at VA Regional Offices and facilities.

### **Defense Intelligence Agency (DIA)**

### Analytic Development Office (ADO), Knowledge Management Division (ADO-5)

- Provide technical analysis and engineering assistance with program, requirements, release management, and IT
  related multi-source task responses of the IT capabilities that support the entire range of the DI ADO-5 missions
  and tasks.
- Assist in IT planning, program management and deployment support, requirements management services and support, support for portfolio management, and process improvement.

### Architecture and Information Technology (A&IT)

- Provide Architecture and Information Technology (A&IT) support to plan and coordinate, current and future Enterprise Architecture and IT needs among many customer sets in a joint operational environment that supports the mission of the Combatant Command (CCMD) and the Intelligence Enterprise (IE), with emphasis on the CCMD Joint Intelligence Operations Center (JIOC).
- Define the Command, Control, Communications, Computers, Intelligence, Surveillance, and Reconnaissance (C4ISR) Enterprise Architecture required to support the CCMD Theater Campaign Plans and Family of Plans, identify the deficiencies in intelligence processes and systems, and recommend solutions or mitigation in keeping with the Department of Defense Architecture Framework (DoDAF).

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## CAPABILITY STATEMENT



### www.compqsoft.com

### Small Business Designations:

• HUBZone certified by SBA

### Appraisals & Certifications:

CMMI-DEV Level 3 CMMI-SVC Level 3 ISO 9001:2015 ISO 27001:2013 ISO20000-1:2011

### Contract Vehicles:

Prime IDIQ: DISA ENCORE III SB GSA 70 Schedule CMS SPARC NITAAC CIO-SP3 SB HubZone US ARMY ERP Services ARMY ACCENT NAVY SEAPORT NXG NAVY Seaport-e

### Sub IDIQ:

NITAAC CIO-SP3 F&O DISA ENCORE III F&O VA T4NG SSA ITSSC2 DOS CSM DLA JETS

### NAICS Codes:

Primary: 541511 Secondary: 541512 NAICS: 541511, 541512, 541513, 541519, 541990, 611420, 611430, 611710

### OVERVIEW

CompOsoft, Inc. (COS) is a HUBZone small business based out of Houston, TX with an office at Leesburg, VA, with more than 20 years of experience in IT and communications systems deployment, sustainment, and O&M. CompQsoft offers the full range of Information Management (IM) services including program and project management; data cleansing, migration and fusion; business intelligence, analytic applications and solutions; software development, integration and support; operations and maintenance (O&M); independent test, validation, verification and evaluation; management support services; training, communications and outreach support services; engineering design development and implementation services; service desk support; and mobile device and mobile application management solutions. The best planned programs are those built on the best practices and standards of their industry. CompOsoft has expertise and, where appropriate, certifications in ISO and the SEI CMMI. These are best of breed standards for guiding the planning and execution of a quality program. CompQsoft is an ISO 9001:2015, ISO 20000-1:2011 & ISO 27001:2013 as well as CMMI Level 3 Certified (for both Services and Development) company; CompQsoft is also a certified SAP services partner, Certified IBM Business Partner with a global infrastructure that enables us to deliver cost effective and innovative solutions.

### Core Capabilities:

- SAP and Oracle Peoplesoft implementations, O&M
- Data Cleansing/Migration
- IT Infrastructure Integration and Support
- Cyber Security
- Cloud Migration Services (AZURE, AWS, Google Cloud)
- Software Design & Development
- Independent Test & Evaluation
- Training Development and Delivery

### Functional Expertise:

- DOD Supply Chain Management
- Warehouse & Distribution Management
- DOD Financial/Funds Management
- Pay and Personnel

Corporate Offices : 505 N Same Houston Pkwy, Suite 682, Houston, TX 77060 Phone: 703-344-8445 Fax: 281-968-2077 (Top Secret Facilities Clearance ) Leesburg, VA Office: 161 Fort Evans Road, Unit 225, Lees burg, VA 20176 Phone: 703-777-5499 Email: laura.glynn@compqsoft.com



## 

The IT Edge for Lean Government

### **EXPERIENCE**

CDC – Centers for Disease Control and Prevention MASO:

Supported CDC in planning, design, development, testing and deploying of the Policy Management application on Development, Stage and Production environments, in accordance with Information Assurance guidelines, 508 compliance, industry best-practices and Information Technology requirements. Developed complex web-based software applications involving new technologies, methods, concepts, or approaches. Develop diagrammatic plans and design logic to implement computer programs; IT systems and procedures in support of technical, administrative and information management functions and operations; Automated the Policy approval workflow; developed a user interface to integrate the workflow; Improved user interface and application performance.

Social Security Administration (SSA) ITSSC2: Provide Agile team support to include: Agile Coaching, project management/scrum master, automated testing; business operations, analysis and reporting, DataCenter IT hardware, Deskside Support, mainframe developer, and development front, middle and backend team.

Department of State – subcontractor to SAIC supporting IT and Telecomm – other IT and Telecommunications working within the Vanguard 2.2.1 program Enterprise Security Office (ESO), supporting assessment and authorization (A&A) of major applications and the Information Assurance (IA) office to include SCA findings.

Internal Revenue Service (IRS) sub to IBM: supports the Return Review Program, a unified system integrated into IRS's modernized infrastructure for detection of fraudulent returns and refund fraud schemes.

US ARMY General Fund Enterprise System: GFES: ERP solution built on SAP, (COTS) system. One of the largest SAP implementations with over 80000 users at 200 locations worldwide. Provide software development life cycle. Supported GRC (Governance, Risk and compliance) practices, project systems, Plant maintenance, Material Management, Spending Chain, Sales & Distribution, Financials, Equipment &Assets and integrating/deploying the same with other DoD systems. Develop training materials,

metadata standards; and report training

TEWLS: is an information technology system within the Defense Medical Logistics – Enterprise Solution (DML-ES) portfolio. The DML-ESportfolio provides a continuum of medical logistics support for the **Defense Health Agency**. TEWLS consolidates numerous military logistics functions into a single application and database. Provide complete software development life cycle in implementing this system. Consolidated multiple medical logistics functions into a single portal System supports Warehousing of medical material, Material distribution and transportation, Creation and management of medical assembles Instantaneous data-sharing among Department of Defense logisticians worldwide.

Joint Interoperability Test Command (JITC) Mission Support Services (JMSS): Prime contractor providing support to mission systems, including cybersecurity service, cyber incident response, and vulnerability management of 40 servers and 400 users' endpoints on Unclassified but Sensitive Internet Protocol Router (NIPR) and Secret Internet Protocol Router (SIPR). We develop and manage several JITC mission applications, including performing vulnerability testing of web-based applications. We maintain the JITC SharePoint Portal.

NAVY Integrated Personnel and Pay System (IPPS-N Support the Navy's BPR efforts,

identifying functional requirements incrementally, perform analysis across personnel systems using formal, standardized processes and procedures to determine the best Course of Action (COA) to satisfy the requirements. We support utilization of benchmarking methodologies to assist the Government in requirements analysis against industry standard consists of a concise problem/requirement statement, gathering of process data and making assumptions relevant to the requirements, analyzing business process re-engineering results and performing additional lower level business process engineering if necessary, We identify potential COAs, development, and application of evaluation criteria and selection of the most viable COA for the requirement and integrating several supporting analyses, such as Function Point (FP) and/or cost-benefit analyses. We support requirements analysis activities in support of systems consolidation planning and preparation and Fit/Gap activities to validate and map RHS requirements to Oracle PeopleSoft HCM v.9.2 Client: Texas Department of Family & Protective Services Network Supported this web based application project by providing application and system testing services and reporting.

We analyzed system requirements, performed application testing to ensure all programs developed by the agency met the design specifications and standards prior to release by identifying the test case functionalities be automated and enhance the test scripts to perform functional and system integration tests on the deliverables.

ISO 9001 2015

Client: North Carolina DHHS Project: ACTS (Automatic collection tracking system) for Child Support Enforcement Supported the development and integration of the ACTS system, based on CICS transaction process, to the child support and intranet e-commerce portals by developing the programs as per client requirements in TELON environment. The program development was done primarily on COBOL,

DB2 with the integration and enhancements provided on WebSphere. Client: Public Health services (PHS) Migration and maintenance of PHALCON System: Upgrade and migration of Oracle front-end application and PowerBuilder backend database. We assisted PHS to migrate Oracle 7.3 to v9.0.1 and PowerBuilder 7.0 to v9.0, developed enhancements to the system, used for patient management and services, as per user requirements. The technology was client-server architecture on Windows OS

involving object-oriented design, PFC, stored procedures. NGEN (NAVY): The Next Generation

Enterprise Network (NGEN) represents the continuous evolution of the Department of the Navy's (DON) enterprise networks and provide secure, net centric data and services to the Navy and Marine Corps personnel. Cyber security, Net Ops specialist, Enterprise Service Desk Services in various CONUS & OCONUS locations. **DISA Joint Services Provider's Audio** Visual and Video Teleconferencing: Provide procurement and installation support, asset and inventory management, software development, sustainment, help desk, operations, systems engineering, enterprise architecture, and program management support for the Audio Visual and Video Teleconferencing (VTC) capabilities at the Pentagon and the Marc Center Alexandria. JSP's managed IT and enterprise systems supports over 42,590 users at Supported Agencies (including 28 Presidential Appointees needing Senate confirmation (PAS), hundreds of Senior Executive Service (SES) leaders, and Flag and General Officers. Provide unique requirements across four primary networks, in support of ~ 75,000 assets at 97 locations, comprised of 98 missionspecific applications.

**Corporate Offices :** 

material metrics.

505 N Same Houston Pkwy, Suite 682, Houston, TX 77060 Phone: 703-344-8445 Fax: 281-968-2077 (Top Secret Facilities Clearance) Leesburg, VA Office: 161 Fort Evans Road, Unit 225, Lees burg, VA 20176 Phone: 703-777-5499 Email: laura.glynn@compqsoft.com

Incorporated: November 17, 1997 | CAGE: 1TTA2 | DCAA Compliant/Approved | DUNS: 140460283 | D&B Rating: 3A1 | TIN: 76-0554431

## FAIRFIELD TECHNOLOGIES INC.





Customer-Focused, Results-Driven.

Agile Development, Enterprise IT, and Cybersecurity

SEI CMMI Level 3

### SBA-Certified HUBZone



Contract Holder

GSA IT Schedule 70: GS-35F-0643W SIN 132-51

> Navy Seaport-e: N00178-16-D-8734

Primary NAICS Codes: 541511, 541512, 541513 541519, 518210, 541330

Additional NAICS Codes: 541611, 541618, 517110 541690, 541990, 541712 561210, 561420

> Facilities Clearance: Top Secret FCL (DSS)

### Corporate Summary

For 26 years, Fairfield Technologies (FTI), an Agile CMMI Level 3 company, has delivered leading-edge information technology (IT) and mission support for Federal agencies in two focused areas:

- National Security Defense, Intelligence, Homeland Security, and Law Enforcement
- Scientific Missions Weather, Space, Environment, Energy, and Healthcare.

### Selected FTI Experience

- <u>IT Infrastructure Modernization</u> (<u>DHS</u>) (Fairfield Prime) – Agile, Exchange architecture, mobility, messaging, Active Directory, SAN, virtualization, cybersecurity.
- <u>U.S. Army Medical Information</u> <u>Technology Center (USAMITC)</u> (Fairfield Prime) - Data exchange, software O&M, web application engineering, testing, security, deployment for MTFs worldwide.
- <u>FBI Intel/Law Enforcement</u> <u>Systems</u> (Sotera Prime) - Data warehouse development, COTS, O&M (geospatial data, Linux sys admin, Oracle DBA, J2EE, "Big Data", testing, case management)
- <u>U.S. Army Medical Research and</u> <u>Materiel Command (MRMC)</u> (Fairfield Prime) – BPR, drug safety, "Big Data", data mining, visualization, PII, cost control.
- <u>National Weather Service</u> (*Raytheon Prime*) – Lifecycle Agile software development, testing, integration, modernization, migration, CM, 24/7/365 network operations, ITSM service desk, system administration, IA, J2EE.
   Commerce/USPTO-OCIO – Agile
- <u>Software Testing</u> (A3IS Prime) –

## A CMMI Level 3 Company

Deployed rapid-response team to test software on critical applications. Used Agile, Scrum methodologies, automated tools to deliver fast client results.



### Selected FTI IDIQs, Subcontracts

- <u>Navy</u> Seaport-e (Fairfield Prime)
- <u>Army</u> CECOM NexGen (Bowhead)
- <u>Air Force</u> NETCENTS-2 (RTN Prime), CAAS IV (CACI Prime)
- FBI ITSSS (Sotera Prime)
- <u>National Geospatial-Intelligence</u> <u>Agency</u> – ESMARTS (Booz Prime)
- <u>Successfully-Completed Mentor-</u> <u>Protégé Agreements</u> – NASA (Raytheon), U.S. Treasury (DRC)

### **Business Awards, Certifications**

- HUBZone Corporate Citizen of the Year (2016) – HUBZone Contractors' National Council
- DHS Small Business Achievement Award (USSS-2015)
- INC. 5000 List of Fastest Growing Companies (2013)
- Agile CMMI Level 3, Company-Wide
- ITIL, ISO 9001/20000-compliant
- PMP, ACP, CISSP, MCSE, RHCE

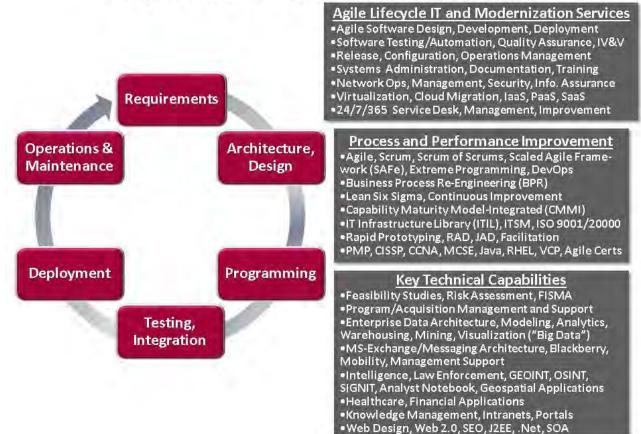
### Socio-Economic Certifications

- SBA-Certified HUBZone Firm
- SWAM-certified, Department of Minority Business Enterprise, Commonwealth of Virginia

Fairfield Technologies Inc.

520 William Street, Fredericksburg, Virginia 22401-5775 voice: 703.968.7800 web: <u>www.fairfieldtech.com</u> © 2017 Fairfield Technologies Inc. All rights reserved.

## **Key Fairfield Technologies Capabilities**



### FTI Delivers Outstanding, Best-Value Solutions for US Defense, Intelligence & Civilian Agencies

### FTI Strategic Support:

- Transition and Integration
- Achieving Strategic Outcomes
- Personnel Management



### FTI Capabilities & Experience:

- Enterprise Activities and Services
- Customer, Work Center Support
- Mission/Business Applications, Tools, Portals, and Web Services
- Enterprise Computing, Storage, Shared And Field Services
- Network and Communications
- Cybersecurity/Info Assurance
- Special Services (including Surge Support)



### Exceptional Performance For Defense, Intelligence, and Civilian Customers:

- Technical, Mission Performance
- Cost, Schedule & Quality Control
- Contract and Customer Relationship Management

### Strong Pipeline in All LCATs

- Program, Project, and Configuration Management
- HW, SW, Network Engineering
- SW Development, Testing, QA
- Systems, Database, and Storage Administration
- Service Desk Support, IT/Data

- Analysts, SMEs
- Cybersecurity

### Why Fairfield?

- Demonstrated performance in defense, security, and intelligence
- Solid, cleared recruiting pipeline
- Able to deliver outstanding professsional staff at a competitive price



### For More Information:

 Mr. Kenneth Fried, PMP President Fairfield Technologies Inc. <u>kfried@fairfieldtech.com</u> (703) 968-7800, x101





FEFA brings a stable history of established processes, proven capabilities, and corporate resources coupled with highly relevant experience in biotechnology, U.S. and international regulatory guidelines, research and development support, veterinary care and animal husbandry, and clinical research support. FEFA is an SBA Certified HUBZone firm that is also ISO 9001:2015 Certified. We have an established process for meeting and exceeding client expectations.

Regulatory	Clinical	Animal	Laboratory
Compliance	Research	Research	Equipment
Providing support	Research coordination	Animal husbandry	A distributor of high-
to ensure compliance	and participant care	services performed 7	quality laboratory equipment
with national and	services are offered for	days per week, 365	for the scientific community.
international	a variety of studies.	days per year. Also	We work closely with
regulations and	Qualified staff with years	providing animal health	manufacturers to
guidelines from the	of experience	monitoring, surgical	guarantee the successful
FDA, OHRP, ICH-GCP	conducting projects	assistance, veterinary	performance of products
EMA, as well as state	scientifically, ethically	care, and facility	for scientific research
and local policies.	and reliably.	management.	in broad areas.

### Additional Services:

### **Subject Matter Experts**

- Scientific and Technical Experts
- Regulatory Affairs
- Statisticians
- Biostatisticians
- Clinical Research Analysis and Review
- Data Management
- Scientific and Technical Writing
- Site Visit Observation Reports

### **Additional Service Areas**

- Staffing Support
- Scientific Equipment Maintenance and Service
- Pharmacovigilance & Clinical Safety
- Statistical Analysis & SAS
   Programming
- Quality Assurance
- Subject Recruitment
- General Scientific and Research
   Support
- Communications Services

### DUNS Number: 135174832 8(a) Partners CAGE Code: 3HA49

### **General Services**

- Database Administration
- Interactive Media and Multimedia
- Records Management
- Organizational Development
- Standard Operating Procedures
- Strategic Planning
- Strategic Sourcing Analysis
- Technical Assistance and Development
- Work Process Analysis

Our past experiences of delivering quality solutions have included clients in both the commercial and federal sectors. The most visible and meaningful measure of customer satisfaction are positive feedback and a willingness to renew contracts year after year with FEFA.

Key Clients include a Diverse portfolio of Federal Customers:

- U.S. Environmental Protection Agency
- The National Institutes of Health (NIH)
- Department of Defense (DoD)
- U.S. Food and Drug Administration
- Multiple Corporate Partners

### NAICS Codes:

541690, 541711, 541712, 541720, 541940, 541990, 561110, 334516, 339112, 541611, 518210, 541511, 541512, 541513

1101 Connecticut Avenue NW; Suite 450 Washington, DC 20036 Phone: 301.998.6584 (v) - 202.521.1808 (f) Email: info@fefallc.com

SENTING STATES

**Contract Holder** 

GSA

## Statistical Support - IT Support - System Development - Program Management



With full-service expertise and small-business responsiveness, FEFA senior scientists and biostatisticians, along with project managers and support staff, collaborate on study development, implementation, operations, data analysis, and reports. The staff supports our clients so they can deliver results in an efficient and cost-effective manner.

### Division of Cancer Research and Training

Designed to include an administrative, research, planning and evaluation, and developmental core, all of which encompass programs that focus on the biology, etiology, prevention, detection, diagnosis and/or treatment of human malignancies.

### HIV/AIDS

Providing both International, National and Community HIV/AIDS research. Our researchers fight the HIV/AIDS epidemic by studying the behavioral and clinical aspects of HIV/AIDS prevention and treatment. Our leadership and commitment to research have substantially advanced the understanding of and fight against the HIV/AIDS epidemic in underserved communities. Our international research has included areas such as Angola, Rwanda, Belize and Jamaica.

### **Clinical Translational Research Center**

FEFA has access to a facility that is located in 5,000 sq. ft. outpatient and administrative unit with seven exam/treatment rooms, a processing laboratory and a dedicated consultation space for study participant interviews. We provide cardiovascular and metabolic assessment resources, a site dedicated pharmacist, negotiated lab fees for assays, and participant transportation. The Center offers additional conference room spaces and houses both Morphometry and Core Laboratories. Our clinical staff is knowledgeable and skilled in protocol implementation, data collection, phlebotomy, IV insertions, pharmacokinetic studies, administration of investigational drugs, multiple sample collection, Oral Glucose Tolerance Tests, glucose clamp studies, EKGs, and assisting investigators with minor bedside procedures. Pharmacy services include procurement, disposal, packaging, randomization and dispensing. Currently the center services seven actively recruiting studies in the areas of HIV/AIDS, Cancer, Social/ Behavioral and Cardio-metabolic Research.

### Animal Husbandry and Veterinary Support

FEFA employees perform tasks that include animal husbandry services on a seven days per week, 365 days per year basis. We also provide animal health monitoring, surgical assistance, veterinary care, and facility management. In the following subsections, we document our broad experience and expertise in providing animal husbandry, facility management, technical support, surgical support, veterinary care and health surveillance, transportation, and logistics and inventory management support services.

### **Biomedical Informatics**

This core facility provides support in informatics applications in the areas of image transmission and display, video teleconferencing, and multimedia databases between participating institutions, using a high-speed network infrastructure and paved the way for joining "Internet 2". Information technology (IT) infrastructure is also useful acquiring, indexing, archiving, and extracting content (e.g., data mining) from large volumes of data.

### Translational Science Research

Our team science activities are supported by eleven core functions: Biomedical Informatics; Community Engagement; Clinical and Translational Research Center; Research Design and Biostatistics; Evaluation; Innovations and Partnerships; Pilot Program; Regulatory; Research Education and Training; and two Technical Core Laboratories.

### Elimination of Cancer Health Disparities

Numerous research projects are currently being conducted by the our staff, including basic laboratory research, community outreach and engagement and clinical trials activities.

### Site Management and Monitoring

Geographically dispersed, experienced clinical research associates are well-versed in design, implementation and collection, and their analysis methods provide in house support to clinical sites for all study activities including initiating sites, performing interim and closeout monitoring, and ensuring regulatory compliance.

### Laboratory and Scientific Equipment

FEFA serves as a distributor of high-quality laboratory equipment for the scientific community. We work closely with manufacturers to guarantee the successful performance of products for scientific research in broad areas. FEFA strives to provide innovative, cost effective products, and support to ensure complete satisfaction for our customers.

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**CAPABILITIES STATEMENT** 

DUNS: 079989396 CAGE Code: 7GCL5



Certifications	SDB, EDWOSB, HUBZone certified
Leadership	Emily B. Newlan, Founder and President
	Ms. Newlan has an MBA and over twelve years of management experience delivering support services to clients, across a wide-range of different industries and corporate functions. Ms. Newlan has vast knowledge in human resources consulting, change management, talent management including succession planning, and recruitment and staffing support. Ms. Newlan also has significant expertise in project and program management.
Services & Experience	Hedgelan Consulting has the expertise in the full spectrum of HR, Operations and Strategic Mission support. We can provide the full range of professional support including but not limited to:
	• Technical, Administrative and Professional Staffing Solutions
	Workforce Planning and Development
	Program and Project Management Support
	Library Support
	Records Management
Current Work	Hedgelan Consulting is currently performing library management, records management and document digitization and delivery services at the US Department of Agriculture's National Agriculture Library in Beltsville, Maryland. Our staff has the complex task of managing a vast and aging collection while navigating new technologies and supporting the client goals.
NAICS Codes	• 541611 – Administrative and Management and General Management Consulting Services
	• 541690 – Other Scientific and Technical Consulting Services
	• 541990 – All Other Professional, Scientific, and Technical Services
	• 561110 – Office Administrative Services
	• 561499 – All Other Support Services
	• 519120 – Libraries and Archives
What are we looking for?	Hedgelan Consulting is interested in discussing current teaming opportunities with large to medium-sized business to pursue Federal and State procurement opportunities. We are open to prime and sub- prime arrangements.
<b>Contact Us</b> Emily Newlan   (301) 869-9819	Hedgelan Consulting, LLC 101 Lakeforest Blvd., Suite 370 Gaithersburg, Maryland 20877

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**CONTACT: Meena Krishnan**, President, CEO 1420 Spring Hill Road • Suite 600 • McLean, VA 22102 Phone: 703-628-0412 • Email: MeenaK@inoventures.com

## Company Data

SBA HUBZone Certified • WOSB Certified • ISO 9001:2015 • CMMi Level 3 • GSA IT 70 Prime Contract Holder Personnel Certifications: PMP, ITIL, CSM, Oracle, Cisco, Microsoft, VMWare, AWS Cloud WBJ Minority Business Leader of the Year; Top 10 Women-Led Companies in the USA by Inc500; Women In Technology Leadership Award; BRAVA CEO Award

### **CORPORATE CODES**

DUNS: 957737468 CAGE: 73UU4 GSA IT Contract #: GS-35F-051GA NAICS CODES

541511 • 541512 • 541519 541611 • 541612 • 611618 541620 • 541690 • 611430

### **Core Competencies**

### **Information Technology**

Business Requirements Analysis • Software Development and Maintenance • Mathematical Modeling • Systems Integration and Modernization • Document Management • Help Desk and Call Center • GIS

### **Program Management & Talent Acquisition**

Best Practices • Performance Evaluation and Monitoring • Quality Assurance • Portfolio, Program & Project Management • Strategic Planning • Technology Roadmaps

### **Business Analytics & Health IT**

Data Profiling • Computerized Records Management • ARIMA, Logit/Probit, & CHAID Segment Models • Health Correlation & Predictive Models • Multivariate Regression Forecasting • Ratio Estimate Sampling Studies

HUBZon

## **Proven Performance**

### Inoventures' Diverse Customer Base

- Financial Industry Regulatory Authority (FINRA)
- National Institute of Environmental Health Sciences (NIEHS)
- Environmental Protection Agency (EPA)
- Department of Health & Human Services (HHS)
- Federal Deposit Insurance Corporation (FDIC)
- US Census Bureau
- Hughes
- Verizon



OASIS

MOBIS







## **Inoventures Success Stories**

### **Cloud Solutions**



**U.S.** Department of Commerce US Census Bureau

Inoventures is partnered with the Census Bureau through 2023 to develop software, assist with cloud migration, operations testing and control. At the Census Bureau, Inoventures employs state-of-the art database and geospatial analyses to support the Bureau's 2020 Census initiatives. Our data analysts work on boundaries for legal and statistical entities and we are helping the Bureau in transitioning applications to the Oracle cloud environment.

### Application Development



National Institute of Environmental Health Sciences National Toxicology Program (NTP)

Inoventures is responsible for redesigning UI, defining user experience, mapping information architecture and user interactions. Inoventures team works closely with Information Technology **Resources Advisory Committee ITRAC while** designing interfaces for mobile and desktop web applications.

## Information Security



Federal Deposit Insurance Corporation (FDIC)

At FDIC, we provide requirements analysis, life-cycle analysis, information technology security support and database management. We assist in various aspects of applications monitoring and security management for over 40 applications. Our support includes tasks from computer security, trouble shooting to help desk management with mobile apps, ADP and Wolf systems.



Financial Industry Regulatory Authority (FINRA)

A)inner

Inoventures' team develops trading information for FINRA's Blue Sheet data files. These files provide daily trading/account information to SEC with intricate analyses of every US financial firm's trading transactions on a daily basis.

We use Premise Oracle, Big Data, Postgres SQL on AWS Cloud, Angular JS, Java Messaging Service on SQS, SNS on AWS Cloud ERTIFICATION AWARD

## Systems & Software Engineering



U.S. Environmental Protection Agency Office of Research and Development

Inoventures provides software engineering support to the Office of Research and Development. The software engineering specialized scientific support services team provides flexible, innovative, and cost effective information technology solutions to the EPA and partner user communities, Federal and State agencies. Tasking includes modeling, software development, visualization, statistical correlation analysis, science and research support.

HUGHES Hughes Network Open View Monitoring

Implement complex policies for monitoring many HP servers, network devices and Hughes applications in a highly technical environment. Inoventures' scope includes upgrading and patching of all HP Open View OMU/OML, enhancements of the Hughes servers, accurate systems engineering, management of alert messages and avoidance.

### Strategy & Management Consulting



**U.S. Environmental Protection Agency** Office of Water

Our team Designs and develops in/out-of-band data exchanges between the primacy Agency and Federal systems via web services. We provide Infrastructure Branch Support including the Compliance Monitoring Data Portal (CMDP), SDWIS Prime, Data Migration, and SDWIS APIs.

## Infrastructure Support



OSB

Verizon Business Analytics

Developed sophisticated CHAID segmentation models for the Verizon VISA group and helped them earn \$325M in portfolio assets by targeting right customers. Performed numerous data analysis and profiling models using SPSS and SAS programs for Verizon wireless and long-distance programs and established best-cost and innovative algorithms that continue to increase revenues for Verizon.







Top Virginia



### **MPF Federal Government Services**

MPF Federal offers cost effective and innovative solutions that leverage decades of extensive experience by a team of professionals. These professionals are experienced in supporting requirements at government facilities and have an extensive and highly successful history of performing support for satisfied customers across the country.

### **Professional and Management Support**

**MPF Federal is committed to providing** a full spectrum of professional services. MPF's approach results in cost-effective solutions which are of strategic value to our customers and provides a rewarding work environment for our greatest assets, our employees. MPF recruits specialized talent with a full range of expertise.

**MPF maintains the ability** to recruit and deliver professionals with the security clearances across a wide variety of professions, saving you significant time and recruiting costs. We offer Direct Placement, Contract-to-Hire, Program Management, Project and Surge Staffing Solutions.

### **Value-Added Capabilities**

- Project Management Office (PMO). MPF is dedicated to servicing complex Federal Government programs.
- Technical and Professional Personnel. MPF provides professionals in nearly every Industry and Discipline.

### **Quality of Service**

- Our most distinct advantage is the quality of the services we provide.
- Our professionals have met the most demanding standards in the industry
- We have standardized Quality Control and Quality Assurance procedures
- All projects are management by industry experts and overseen by senior management

MPF Federal, LLC Government Medical Solutions 8(a) - HUBZone - WOSB







### Federal Government Service Center

### MPF's dedicated Federal Government Service Center

- Centralizes the resources needed to manage Federal Government contracts
- Offers complete Task Order management
- Monitors the terms of contract to maintain compliance with the U.S. Department of Labor (DoL) Service Contract Act (SCA), Federal Acquisition Regulations (FAR's), and discretionary time policies

### **Ability to Recruit Qualified Experts**

Through our professional services, you'll experience the following advantages:

- Promptly staff, even the most challenging positions. We hire the right people with the right skills and experience for the job.
- Successfully provide highly knowledgeable and skilled personnel to support all requirements.
- Actively monitor personnel performance in challenging mission critical environments. Provide ongoing training and development opportunities to our employees for continued job satisfaction.
- Effectively retain the most qualified staff despite demanding shift work, travel, and the competitive environment for qualified personnel.

### **Contract Vehicles**

MPF Federal is a SBA Certified 8(a), HUBZone and Woman Owned Small Business.

### System for Award Management (SAM)

DUNS Number: 078461876 CAGE Code: 6SCJ2 NAICS Code: 561320, 621111, 621112, 621330, 621399, 621999, 622110, 623990, 624190



Please visit us at: <u>www.mpffederal.com</u> <u>info@mpffederal.com</u>

702 Russell Avenue, Suite 440; Gaithersburg, MD 20877

Phone: (202) 776-0655



## **Resolution Think**

Built with an Integrated Solutions Team 
Ready-to-Perform Partner Relationships 
Strategic Mix of Resources

Resolution Think is a small business. We are an Economically Disadvantaged Woman-Owned Small Business (EDWOSB), Woman-Owned Small Business (WOSB), HUBZone certified, minority-owned, and certified as a Small, Women-owned, and Minority-owned Business (SWaM) in the Commonwealth of Virginia. Our principal office is located in Newport News, VA while also maintaining satellite locations in the Washington DC metropolitan area.

Founded in 2013, we provide solutions that improve performance by delivering management, technical and instructional delivery support for all phases of the systems acquisition and sustainment life cycle. Our expertise lies in building the right team and recruiting the key personnel to succeed in a diverse range of IT services. We focus our processes in the software development life cycle (SDLC). Using a team approach that is embedded throughout the implementation process, we work with partners to support our client's success.

Resolution Think analyzes your needs and applies experienced and knowledgeable solutions to resolve the problem.

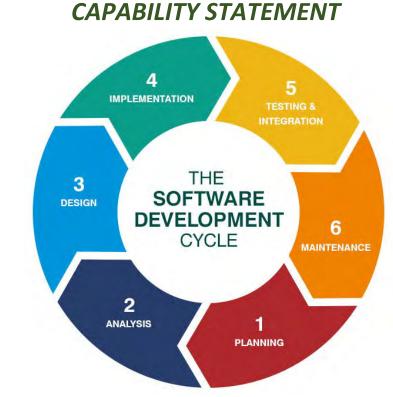
### CONTACT US

T. Kim Thomas, CEO Resolution Think LLC 2501 Marshall Ave, Suite E Newport News, VA 23607 Mobile: (757) 575-6452

Email: <u>thomas@resolutionthink.com</u> Website: <u>http://www.resolutionthink.com</u>

*Cage:* 7G9S5 *DUNS:* 079899908





Training Inside the Software Development Life Cycle

## CORE COMPETENCIES

CONSULTING	INSTRUCTION	TECHNOLOGY
Program Management Project Management Strategic Planning Change Management Performance Process Logistics Planning	Instructional Systems Design Curriculum Development Writing/Technical Services E-Learning Development Instructional Design Train the Trainer Education & Training	Software Implementation Software Development Life Cycle Systems Integration Independent Verification & Validation/Testing Information Assurance Quality Assurance
PAST PERFORMANCE Successfully developed lear solutions for large governm contractors supporting the Department of Defense and	ning ITIL Ient PMP Security+	IVE CERTIFICATIONS

CMP



**Department of Veterans Affairs** 



## RGM Incorporated

CAGE: 3DZK6 | DUNS: 794581702

Rodney Matthews, CEO Contact: Rodney@rgmincorporated.com or call: 301-907-3895.

### **About US**

RGM Incorporated, headquartered in Silver Spring, MD, was established in 1992 to provide integrated business solutions to government and private sector clients. RGM provides a distinctive blend of IT and communications services.

### **Procurement Vehicles**

- GSA Schedule GS00F011BA Consolidated Schedule
- GPO Simplified Purchase Agreement 960 Program
- NIH BPA Contract: HHSN263200900313B

### Certifications

- HUBZone н.
- SBA Small Disadvantaged Business (SDB)
- Certified by Criterion Section 508 Solution



- Metropolitan Washington Unified Certification Program (MWUCP) Disadvantaged Business Enterprise (DBE)/Small Business Enterprise (SBE) includes Washington Metropolitan Area Transit Authority (WMATA) and the District of Columbia Department of Transportation (DDOT) Certification
- State of Maryland Minority Business Enterprise (MBE)
- Certified Hardware VAR Dealer
- LSBRP Local Small Business Reserve Program
- NIH PIC II Contract Holder









## Capabilities

### Information Technology Services

RGM offers comprehensive IT services that support information systems development life cycle management. From the deployment of secure and user-centric applications to the retirement of legacy systems, our staff have implemented the full scope of system life cycle planning, analysis, design, development, testing, release, and maintenance phases. Our staff are experienced in the areas of cybersecurity; cloud computing; systems integration and modernization.

- Help desk support service
- Cybersecurity

- Cloud computing
- Systems integration and modernization

### **Marketing & Communications**

Engaging your target audience and stakeholders is key. By drawing on our experience and best practices, we'll help you engage, build relationships and drive them to action.

- Branding and marketing campaigns
- Message development and messaging platforms
- Print and interactive marketing collateral
- Public relations

- Content development, copywriting and editing
- Execution and analytics
- Animation
- Conference Material

### Web & Social Media

Using the latest technology, we engage your audiences and track analytics.

- Web design and development
- Web application development
- Search engine optimization

- Social media strategy
- Social media marketing and integration
- Website analytics

### **508 Compliance Services**

Understanding the importance of accessibility, we ensure that all of the websites and postings designed for our Federal clients meet Section 508 compliance standard. To that end, we have invested in our Section 508 compliance standards by implementing training and certification by Criterion® Section 508 Solutions, for all project staff that are involved with any web development or materials development for electronic posting.

- Testing
- Remediation
- Training

Talk to an expert today about your needs. Call or email Rodney Matthews at <u>Rodney@rgmincorporated.com</u> or 301-907-3895.

### NAICS CODES

- 541430 Graphic Design Services
- 541511 Web Page Design Services
- 541512 IT Services

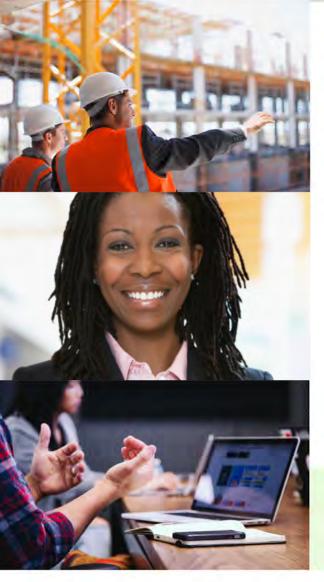
- 561110 Office Administrative Services and Staffing
- 561410 Document Preparation Services
- 561499 Other Business Support Services
- 238210 Electrical Contractors
- 561210 Facilities Support Services
  561320 Temporary Help Services

ack analytics.

SEBA DELIVERS RELIABLE SERVICE WITH HONOR AND INTEGRITY!



DUNS: 808357045 | Cage Code: 51KY2



SEBA Professional Services, LLC is an award-winning 8(a), HUBZone, woman-owned consulting firm. We provide consulting, program management, information technology, financial advisory services and staffing to the federal government. Our focus is to create value by high-quality personnel, collecting providing and analyzing data and translating it into useful information for our clients. SEBA ensures projects meet or exceed objectives, business process improvements are implemented, and clients are trained to effectively manage risks and operations.

### **First Class Services**

Our expertise can't be beaten! SEBA Professional Services specializes in providing the following:

- > Consulting Services
- > Project Management Services
- > Construction Management
- > Financial Consulting
- > Advisory Services
- > Staffing Solutions
- > Information Technology Consulting Services
- > Training and Development

SEBA's team is made up of industry experts in Project Management, Finance & Information Technology with over 18 years of experience in various areas including process improvements, organizational development, data analysis, and portfolio management!

### Contact for Business Opportunities:

Erhiuvie Abu, CPA, PMP President and CEO (O) 202-552-7356 (M) 703-856-2078 eabu@sebapro.com

Meghan Mitchell, BD & Proposal Specialist (M) 571-345-5157 meghan.mitchell@sebapro.com SEBA is committed to making its clients successful through the effective use of project management and information technology solutions. Visit us online for more information:

www.sebapro.com













### **Contact for Business Opportunities:**

Erhiuvie Abu, CPA, PMP President and CEO (O) 202-552-7356 (M) 703-856-2078 eabu@sebapro.com

Meghan Mitchell, BD & Proposal Specialist (M) 571-345-5157 meghan.mitchell@sebapro.com

## STRATEGIX U.S. Small Business Administration Certified 8(a), HUBZone and Small Disadvantaged Business (SDB)

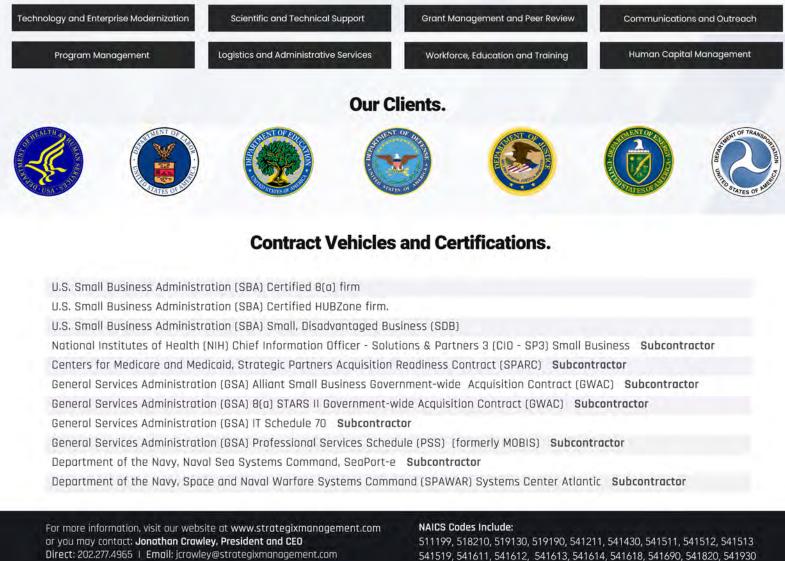
### About Us.

Strategix Management LLC is a management consulting firm located in Washington, DC. We are a U.S. Small Business Administration (SBA) Certified 8(a). HUBZone and Small & Disadvantaged Business (SDB). Our company is focused on providing federal government agencies with innovative solutions to imagine, safeguard and develop a more connected and healthier world. We partner with our clients to modernize how they do business, serve their constituents and advance top national priorities by delivering solutions spanning across our practice areas. We offer our clients top experts, experienced leadership, financial soundness and dependability in all we do. With a deep partnership approach, we help our clients drive their critical missions forward to create real world impact and change.



### Practice Areas.

Our practice areas demonstrate our depth of experience, expertise and leadership leveraged to help our federal clients provide quality services for national and global initiatives.



**U.S. Small Business Administration (SBA)** Raymona Carnegie SBA 8(a) Business Opportunity Specialist Direct: 202-205-7319 | Email: raymona.carnegie@sba.gov 541990, 561110, 561410, 561920, 611430, 611519, 611710, 621330, 624190

DUNS: 080188651 CAGE Code: 7KZU1

STRATEGIX U.S. Small Business Administration Certified 8(a), HUBZone and Small Disadvantaged Business (SDB)

Washington, DC Office 2101 L ST NW, Suite 400 Washington, DC 20037

Office: 202.467.8356 www.strategixmanagement.com

### **Practice Areas**

By leveraging the passion for delivering innovative leadership, experts and solutions, our dedicated team delivers world class solutions to our customers. Let us know how we can help you, and we will create something brilliant together.

### **Technology and Enterprise Modernization**

### Our solutions include:

- Legacy System Modernization - Application and Portal Development
- Software and Systems Development
- Agile and DevOps Delivery
- Cybersecurity Operations and Analytics
- Database Development and Maintenance
- Cloud Applications and Migrations
- IT Helpdesk Support Services
- Website Design and Development

### **Communications and Outreach**

### Our solutions include:

- Public and Stakeholder Engagement - Strategic Communications Planning
- Marketing and Outreach
- Social Media Strategy and Management
- Public Service Campaigns
- Translation and Interpretation Services - Visual and Graphic Design
- Multimedia Production and Editing
- Section 508 Accessibility Compliance

### Scientific and Technical Support



### Our solutions include:

- Research and Evaluation
- Public Health Marketing and Outreach
- Policy Development
- Survey Design
- Data Collection, Analysis and Visualization
- Primary and Secondary Research - Scientific Literature Reviews
- Science and Technical Writing - Target Population Outreach

### **Program Management**



### Our solutions include:

- Program and Project Management - Program Management Office (PMO)
- Operational Process Re-engineering - Lean Process Implementation
- Program Reporting and Evaluation
- FOIA Request Support Services
- Internal Controls and Audit
- Financial Management and Analysis - Legal and Records Management



### Grant Management and Peer Review

### Our solutions include:

- Request for Applications (RFA) Development Support
- Grantee Application Process Management
- Bidders Conference Management
- Subject Matter Expert and Peer **Reviewer** Identification
- Grant Review and Award Management
- Program Evaluation and Reporting

### Workforce, Education and Training

### Our solutions include:

- Academic and Educational Technical Assistance and Data Analysis
- Education and Training Software and Technology Implementation
- Curriculum Development and Training
- Career Preparation, Technical Training and Career Transition Solutions
- Labor Market Information Management - Congressional Reporting Support

### Our solutions include:

- Federal Agency Acquisition and Procurement Staffing
- HR Strategy and Change Management
- HR Information Management System
- Federal Recruitment and Hiring Services
- Federal Staff Augmentation Services
- Federal Classification and Policy **Development Services**
- Federal Employee Succession Planning

### Logistics and Administrative Services

### Our solutions include:

- Meeting, Training, Conference and Event Management
- International Logistics and Travel
- Event Marketing and Materials Development
- Custom Registration Site and Event Website Development
- Office Administrative, Mailroom and Clerical Support

For more information, please visit our website at www.strategixmanagement.com or you may contact: Jonathan Crawley, President and CEO | Direct: 202.277.4965 | Email: jcrawley@strategixmanagement.com

### U.S. Small Business Administration (SBA)

Raymona Carnegie, U.S. SBA 8(a) Business Opportunity Specialist Direct: 202-205-7319 | Email: raymona.carnegie@sba.gov







## The Leading Niche®

TLN Worldwide Enterprises Inc. [dba The Leading Niche (TLN)], is a U.S. Small Business Administration (SBA) certified 8(a) Program Participant, Historically Underutilized Business Zone (HUBZone) participant, and an Economically Disadvantaged Woman-Owned Small Business (EDWOSB). We provide comprehensive professional services to Federal, Civilian, Defense, and Commercial clients in domestic and international markets. Our personnel deliver large business capabilities utilizing a small business/high-touch approach. We provide an uncompromising commitment to "Customer Service, Quality, and Program Delivery."

### **DCAA Approved Accounting System**

### **PRIMARY NAICS CODES**

541519, 541611, 541613, 541618, 541690, 541720, 541910, 541990, 561110, 561990, 611430

SERVICES

### **Public Health and Health Services**

- **W** Monitoring & Evaluation
- Training/Instructional Design
- **W** Technical Assistance
- Global Laboratory Consulting
- # Emergency Preparedness and Response
- **Health Communications**

### Information Technology

- **W** Data Analytics
- Healthcare IT Services
- **W** Custom Computer Programming
- Database Development & Administration
- Help Desk Services

### **Program Management & Strategic Evaluation**

- Evaluation Design
- Survey Development & Analysis
- Technical Assistance & Training
- Weeds Assessments
- Focus Group Development and Support

Cage Code: 5KEQ5 Duns Number: 831140541 Secret Facility Clearance CMMI Level 3 DEV & SVC



### CERTIFICATIONS

### **U.S. SBA Small Business Certifications**

- SBA 8(a) Program Participant
- HUBZone (Historically Underutilized Business Zone) Small Business
- EDWOSB (Economically Disadvantaged Woman Owned Small Business)

### CONTRACTS/SCHEDULES

- CDC MAPSS IDIQ (Contract Number: 200-2017-94524)
- GSA PSS Consolidated Schedule (Contract Number: GS00F221DA)
- GSA 8(a) STARS (Contract Number: GS00Q17GWD2348)
- GSA Schedule 70 (Contract Number: GS-35F-571GA)

### PARTNER CONTRACT VEHICLES

- NASA-SEWP (Teaming Partner)
- NIH CIOSP3 (Teaming Partner)
- BMOSS (Teaming Partner)
- IDHS Eagle II (Teaming Partner)

### **CLEARANCES**

Secret Facility Clearance

### **KEY CONTACTS**

Tamara L. Nall President & CEO Email: tamara.nall@theleadingniche.com Phone: 646-729-3330

Iryna Perezhogina Chief of Staff Email: iryna.perezhogina@theleadingniche.com Phone: 202-210-2225

TLN Worldwide Enterprises, Inc. (dba: The Leading Niche) | Phone: 888-495-4452 • Fax: 646-395-1406 • Web: www.theleadingniche.com Headquarters: 1701 Pennsylvania Avenue, NW, Suite 200• Washington, DC 20006 | Other Locations: NY, GA, AL



## The Leading Niche®

### **CUSTOMER TESTIMONIALS**

"The Leading Niche (TLN) has been an essential partner assisting our office in protecting investors. TLN's dedicated Financial and Data Analysts and IT professionals have been integral and helped us continue to set the standard in the industry."

-Kessela Brown, Operations Branch Chief, SEC

"The Leading Niche's work is stellar. Its focus on customer service and the results were thorough."

-Farooq Mitha, Special Assistant to the Director, DOD OSBP

### **CUSTOMER LOCATIONS**

» Missouri

» New York

» Oklahoma

» Texas

» Virginia» Washington

» Pennsylvania

» West Virginia

» South Sudan

» Zambia

» Malawi

» Zimbabwe

### Domestic

- » California
- » Colorado
- » District of Columbia
- » Florida
- » Georgia
- » Kentucky
- » Michigan
- » Minnesota

### International

- » Ethiopia
- » Kenya
- » Uganda
- » South Africa

### AWARDS AND RECOGNITION

- 2017 Women Presidents' Organization (WPO) Fastest 50 Growing U.S. Companies
- 2017, 2016 and 2015 ICIC Top 100 Fastest Growing Companies
- 2017, 2016 and 2015 Inc. 5000 Fastest Growing Privately-Owned Companies in America
- 2016 SmartCEO Fastest 50 in New York
- 2016 SmartCEO Brava Awards
- 2015 SmartCEO Circle of Excellence Award
- 2015 SmartCEO Corporate Culture Award
- 2014 Interise, "Big Time Operator Award"















"Programs that TLN has managed for our customers have been mentioned in the Wall Street Journal, Reuters, and New York Post."

CUSTOMERS

## VERSA Integrated Solutions, Inc. ... At-A-Glance

Providing Innovative IT Solutions for the Federal Government

### Who We Are...

**VERSA** takes the time to understand your environment and will work within your existing framework to ensure coordination, communication, and buy-in among all stakeholders. VERSA will become your "**Strategic Bridge**" to successful IT Solutions within your organization.

- Ensuring alignment and compliance with agency and federal strategic initiatives and mission critical goals.
- Thorough industry and market research to provide solutions that exceed your requirements and maximize your value and return.
- Proactive and effective communications with vested stakeholders.
- Accountability for service quality and technology performance.
- Projects planned and delivered on time and within budget.
- Services and solutions delivered with honesty and integrity.
- OEM relationships to ensure current and relevant solutions.
- Knowledgeable resources recruited, trained and retained.
- Simplified acquisition through existing GWACS.

### **Bringing Innovation & Value...**

**VERSA** has a proven and quantified track record of providing big ROI numbers and greater operational value to our customers.

- Full life cycle technology transformations bringing millions of dollars in savings to our Federal customers.
- Internally developed process tools and methodologies providing increased productivity over 10X, resulting in operational efficiencies and overall cost savings.
- Federation of vendor solutions to provide seamless interoperability across multiple organizational platforms when needed.

### Approved NAICS Codes...

236220 | 238390 | 517919 | 518210 | 541410 | 541511 | 541512 | 541513 541519 | 541330 | 541611 | 541618 | 541711 | 541930 | 541990 | 561210 611420 | 811212





DUNS: 620842513 | CAGE: 4BEL9

### What We Do...

- Full Life Cycle PMO SME-level support ensuring that agencies' technology capabilities directly support mission critical strategic goals and objectives.
- Agency Strategic Investment & Technology Portfolio Support
- Data Systems Architecture and Database Administration
- Custom Software/Programming Development
- Network Convergence Solutions Including Unified Communications, Collaboration & Rich Media
- Cloud Analysis, Design, & Implementation
- LAN/WAN Engineering Design, Integration/ Implementation, Monitoring, & Security
- Operations Center Design, Implementation & Facility Mgmt
- Operational Training Services & Solutions

### **Our Procurement Vehicles...**

**VERSA** services are available through the following vehicles and partners:

- GSA GS-35F-527AA (IT-70 & HEALTH IT)
- SBA 8a Business Development Program Set-Aside
- SBA HUBZone Program Full & Open or Set-Aside
- GSA WITS Unrestricted Verizon
- CIOSP3 1st Tier Subcontractor in All 10 Task Areas
- Alliant2 1st Tier Subcontractor to By Light

## Industry Certifications...



3901 Calverton Blvd, Suite 185, Calverton, MD 20705 | (p) 301.577.7760 (f) 301.586.0809 | www.versais.com info@versais.com





### HEALTHCARE IT • POPULATION HEALTH • SCIENTIFIC RESEARCH • PROGRAM MANAGEMENT

Williams Consulting, LLC (WCLLC) is powered by robust government contracting experience and vigorous innovation. Based in Catonsville, MD, WCLLC is an SBA certified 8(a), Woman Owned Small Business (WOSB), and HUBZone firm; a leader in healthcare IT, program management, scientific research, and population health. Our resources include healthcare strategists, domain experts, and information technologists – dedicated to executing with purpose in support of our customers' mission & vision. WCLLC leverages a customer-centered approach to modernization and transformation efforts that advance our customers missions across the Federal Government, Local & State Government, and Commercial landscapes. This includes support through information technology industry best practices and innovation.

The WCLLC leadership team has over 50 years of combined experience in Healthcare Policy, Planning, Health Plan Operations, Business Process Transformation and Optimization, and IT Project delivery. Our corporate philosophy is simple - *consistent uses of best practices lead to superior results*. Thus, we are committed to leveraging years of experience to deliver high-quality services & support.

### OUR UNIQUENESS

- Strategic mix of Population Health Scientific Research + Information Technology
- Best in Class Culture & Core Values: they define us!
- We employ forward thinking problem solvers
- Proven capabilities through experienced leaders with a track record of success
- Large and Small Business vendor relationships

### CONTRACT VEHICLES

- SBA 8(a), valid until 2024
- SBA HUBZone
- GSA Schedule 70 [SIN 132 51 & 132 56] Contract Number: GS35F227DA
- GSA PSS [SIN 874 -1 & 874-7] Contract Number: GS00F209DA
- NITAAC CIO-SP3 SB HUBZone Prime Contract Number: HHSN316201800060W
- VA T4NG (Subcontractor to Liberty IT)
- CMS SPARC IDIQ (Subcontractor)





### CORE CAPABILITIES

### Healthcare IT

- Program Management
- Agile Software Development
- Configuration Management/Risk Analysis
- Business Intelligence & Data Analytics
- Quality Assurance
- Enterprise Architecture & Engineering
- IT Help Desk

### Population Health

- Policy & Planning
- Consumer Engagement & Survey Design
- Business Process Improvement
- Investment Research & Planning
- Outreach and Education
- Grants Management

### Scientific Research & Clinical Review

- Research-to-Practice Translation support
  - Gene Sequencing, Biotherapy, Bio-surveillance
  - Bioinformatics
- Medical Record Review/Fraud, Waste, and Abuse
- Medical Coding
- International Training Support
- Evaluation & Assessment
- Laboratory Support

### Portfolio/Program Management

- PMO/Governance Support
- Agile Program Management
- Organizational Optimization
- Business Requirements Analysis
- Dashboards/Reporting/Artifact Development

### **Professional Services**

- Strategic Human Resources Support
- Expert Witness
- Instructional Design & Development
- Training & Facilitation





### **HEALTHCARE IT • POPULATION HEALTH • SCIENTIFIC RESEARCH • PROGRAM MANAGEMENT**

### **OUR FEDERAL CLIENTS**





## **CORPORATE INFORMATION**

Year Incorporated:	2013
State of Incorporation:	Maryland
D-U-N-S Number:	079120877
CAGE Code:	700A4
Accounting System:	DCAA Approved & Agency Audited

### STATE & LOCAL CLIENTS

Maryland Department of Transportation MBE/DBE Certified

City of Baltimore WDE/DBE Certified





### NAICS CODES

541512	Computer Systems Design Services
541611	Administrative Management and General
	Management Consulting Services
541618	Other Management Consulting Services
519190	All Other Information Services
541511	Custom Computer Programming Services
541519	Other Computer Related Services
541690	Other Scientific and Technical Consulting
	Services
541990	All Other Professional, Scientific and
	Technical Services
561990	All Other Support Services

### CONTACT INFORMATION



ANTOINETTE WILLIAMS, CEO

1.855.597.9666 | awilliams@williamsconsultingllc.com



Business POC

KEIA B. EAVES, Vice President, Strategic Operations & Growth 443.975.5253 | keaves@williamsconsultingllc.com



SBA Business Representative

CHRISTINE KINGSTON, SBA 8(a) BD Representative 410.805.7196 | Christine.kingston@sba.gov